



No. AC 042/2017 (PPP)

7 November 2017

Subject: Summary of business operational results for the third quarter of 2017

To: Director

Listing & Disclosure Department, The Stock Exchange of Thailand.

According to the Company and its subsidiaries' business operational results for the 3 months period ending 30 September 2017, the profit of the Company and its subsidiaries was Baht 37.86 million, decreasing from the same period of the previous year by Baht 6.30 million. The net profit of the Company alone was increased by Baht 9.05 million and the profit of the Company's subsidiaries was decreased by Baht 15.35 million. The details of change are as follows:

1. The revenue from sale and service of the Company was Baht 340.77 million, increasing from the same period of the previous year by Baht 39.48 million, being the increase in revenue from sales of construction materials and industrial products by Baht 60.55 million, the decrease in sales of environmental products by Baht 11.85 million and the decrease in sales of energy saving electric appliances by Baht 9.22 million due to the cessation of sale of energy saving electric appliances in 2016.
2. The gross profit of the Company was Baht 97.61 million and the gross profit margin was at 28.64%, lower than the gross profit margin for the same period of the previous year which was at 29.78%.
3. The selling expense of the Company was Baht 43.77 million, decreasing from the same period of the previous year by Baht 1.68 million, being the decrease of advertisement and sales promotion expense by Baht 1.31 million and the decrease of other selling expenses by Baht 0.37 million.
4. The administrative expense of the Company was Baht 34.58 million, increasing from the same period of the previous year by Baht 0.65 million, due to the decrease in donation amount by Baht 2.84 million as the item was recorded in the 2nd quarter this year. Other administrative expense was increased by Baht 1.25 million. The allowance for doubtful debts was increased by Baht 2.24 million.
5. The financial expense of the Company was Baht 2.03 million, increasing from the same period of the previous year by Baht 0.21 million.



5. The financial expense of the Company was Baht 2.03 million, increasing from the same period of the previous year by Baht 0.21 million.
6. The income tax of the Company was Baht 2.65 million, comprising of the corporate income tax in the amount of Baht 4.92 million and the reversal of deferred income tax in the amount of Baht 2.27 million.
7. According to the business operational results of Infinite Green Co., Ltd. for this period, the total revenue from sale of electricity was Baht 59.83 million, decreasing from the same period of the previous year by Baht 1.63 million due to the decrease in production volume. The gross profit margin was at 61.46%, the earnings from operations before financial expense was Baht 26.28 million and the net profit was Baht 19.57 million.
8. In 2016, Premier Home Appliance Co., Ltd. had profit from sale of trademarks of Baht 15 million and net profit of Baht 12.89 million. At present, such company already ceased its operation and dissolution of the company had already been registered.

Please be informed accordingly.

Yours faithfully,

-Signed-
Mrs. Pensri Dettingeng
Authorized Person

Premier Products Public Company Limited